Online Campaigning Checklist

STEPS	TOOLS	Y/N
1. IDENTIFY THE CORE ISSUE		
	THE 5 WHYS	
	PROBLEM/SOLUTION TREE	
	THE 4-QUADRANTS OF CHANGE	
	CRITERIA EVALUATION	
2. DEFINE YOUR GOALS AND OBJECTIVES		
	VISIONING	
	GOAL GRID	
	S.M.A.R.T. OBJECTIVES	
3. KNOW	YOUR AUDIENCE	
	STAKEHOLDER MAPPING	
	PERSONAS	
	GOOGLE TRENDS	
4. PLAN YOUR CAMPAIGN ACTIVITES		
	ACTIVITIES OVERVIEW	
	CAMPAIGN PLANNING	
5. CRAFT YOUR MESSAGE		
	THE ONE-MINUTE MESSAGE METHOD	
	NAME IT	
	CONTENT FORMATS	
6. BREAK	THE INTERNET	
	KEYWORD RESEARCH	
	CREATE YOUR CAMPAIGN PAGE	
	SOCIAL MEDIA CHANNELS	
	CONTENT STRATEGY FRAMEWORK	